

*STRENGTHENING
CHURCH
MINISTRIES*



WITNESSING
AND SOUL-WINNING
TRAINING

Teacher's Manual

Dr. Mickey Muse

WITNESSING AND SOUL-WINNING
TRAINING
TEACHER'S MANUAL

A GUIDE TO HELP YOU BECOME A WITNESS AND SOUL-WINNER
FOR JESUS CHRIST

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STRENGTHENING CHURCH MINISTRIES
DR. MICKEY MUSE – MISSIONARY/EVANGELIST

INTRODUCTION

The material in this training is not an in-depth study in witnessing or soul-winning. I have tried to be as simple and effectively wise in encouraging people to start learning to witness and win souls. There is a lot of good material and teaching on these subjects from far greater and wiser men. But God has given to me a burden to help in this small way. By God's grace if this training and material can be used to encourage someone to be saved, it's worth all our time and effort that we put into learning it.

We all have demands upon our lives that sometimes pull us in all different directions from families, church, jobs, and so on. Many Christians are in ministries that take up a lot of time, but sometimes we forget for whom we are doing it. There's nothing wrong with these, as long as we keep our priorities and focus on Jesus Christ and what His ministry was. The LORD Jesus came to seek and to save that which was lost (Luke 19:10), "For the Son of man is come to seek and to save that which was lost." The main focal point and heart of our LORD was to redeem and reconcile lost man to Himself. In doing this HE has also given to us "His ministry" of reconciling others to Himself by using us (2 Cor. 5:18-19). What a privilege and responsibility we have to be HIS ambassadors to a lost world (2 Cor. 5:20). "Now then we are ambassadors for Christ".

Therefore as we have received this ministry let us not waver or faint nor become complacent, but do our very best to fulfill this ministry to see people saved and reconciled back to GOD (2 Cor. 4:1). We may not be able to do everything, but everyone can do something. We all need to seek ways to see this ministry become, as well as stay, the focal point and heart of our lives and of our church. I would credit Mr. C.S. Lovett and his books for inspiration, ideas, and thoughts on these subjects.

Bro. Mickey Muse

LET US PUT INTO PRACTICE WHAT WE TEACH

This is an absolute whenever anyone is going to be a good teacher of witnessing and soul-winning. People like to follow leaders that practice what they teach others to do, it's a matter of walking our talk. No one will get far with teaching others to be, or do, things that they themselves are not willing to do. We need leaders that are willing as well as able to teach by means of witnessing and soul-winning instruction, both in the class and in the field.

What a privilege it is to teach others the art of being a good witness and soul-winner for our LORD Jesus Christ. There is a cost involved in anything that is worthwhile, and in teachings these lessons it is no different. It will cost you time to study as well as practice in the fields of lost souls. There is the cost of prayer and a genuine concern for people that are going to hell. With this is the cost of loving the unlovely that God sent His Son Jesus to die for on the cross, loving them past their awful sin that they have committed. It will cost you much effort to bring those that you win to Jesus Christ to an understanding and grounding, of their faith in Christ. This will consist of helping them to learn the importance of being baptized and faithful church attendance.

This is not written to discourage you from teaching these lessons on witnessing and soul-winning, but rather challenge you to be your best. The teacher should be well informed and understand that there is more than just teaching a subject of this nature, that there is a cost involved in being an example of a witness and soul-winner. Therefore take the challenge and count the cost of such a worthwhile study to help others to become a good witnesses and soul-winners for Jesus Christ. May our LORD Jesus Christ work in and with you to be the best teacher of these lessons for His glory and His praise.

LET'S START WITNESSING

ACTS 1:8

Moody Monthly tells of Peter Stam, who never missed an opportunity to witness for Jesus Christ. Once he stepped into an elevator, and for a brief moment he was alone with the lady operator and said:

“I hope your last trip will be up and not down!”

The girl was startled by his remark. She had an idea what he meant, but was afraid to respond. So she chuckled instead. That prompted Brother Stam to say more:

“I’m seventy years old, dear girl. And one of these days I’ll be meeting my Savior, Jesus Christ. I hope to meet you there.”

Then the elevator door opened and others came into the car. Brother Stam stepped out and was on his way. We might ask, “Why didn’t he stay and press for a decision for Jesus Christ?” We don’t know. Likely he sensed it was not the right time for a soul-winning interview and was content to be a witness for Christ. Sometimes we are not able or the timing is so that we can’t press for a decision to receive Christ, and we have to be content to be a witness rather than a soul-winner. They are not the same, and we should know the difference and how to be good at both. So let’s start witnessing!

We all need to learn to be the best witness and soul-winner that we can be for Jesus Christ. He then can use us as His instruments to see others saved. It’s not only a command but our privilege and responsibility to tell others of our loving Savior Jesus Christ. There is always a need for more workers in the harvest field of lost souls. Jesus said this in Matt. 9:36-38. Every Christian can learn to be a good witness and soul-winner for our LORD Jesus. He never would command us to be or do something that He hasn’t given us the power and ability to do it. So we can be confident that the LORD will work in us, through us, and with us to be our best to see others saved.

LESSON ONE

WHY WITNESS?

Teaching Aim:

In lesson one we are teaching that every Christian can be a good witness for Jesus Christ. That there is a difference in witnessing and soul winning so to be a good soul winner one should learn to be a good witness first. At the end of each lesson there will be an **engagement strategy** for each student to be encouraged to work on through the week.

Why should we be a verbal witness for Jesus Christ?

- A. It's a **command** from Himself.
- B. It's a necessary **conviction** for ourselves.

Why not just let other people see my Christian life?

- ➔ Someone may say: "I'll just let my light shine" (meaning their life). The trouble is that most Christians' lives are not shining very bright for those in sin. We need to be shining but also shearing God's Word to those in the darkness of sin. The Word of God is what gives people faith when they hear it and believe it for themselves. (Romans 10:17)
- 1. Our words and lifestyle are equally important in witnessing for Christ.

Thy word is a lamp unto my feet, and a light unto my path.
(Ps 119:105)

The entrance of thy words giveth light; it giveth understanding unto the simple. (Ps 119:130)

- 2. The unsaved lost person lives in a spiritually darkened world, not knowing Jesus Christ.

And this is the condemnation, that light is come into the world, and men loved darkness rather than light, because their deeds were evil. For every one that doeth evil hateth the light, neither cometh to the light, lest his deeds should be reprov'd. But he that doeth truth cometh to the light, that his deeds may be made manifest, that they are wrought in God. (John 3:19-21)

Let your light so shine before men, that they may see your good works, and glorify your Father which is in heaven. (Matt 5:16)

ILL: [Lifestyle evangelism is like a doctor with his bag, going to a hospital to see a patient and leaves without opening his bag to examine the patient, nor saying a word to explain what is wrong and the treatment for that patient.]

3. We see that light is God's Word, but also (our words) that we speak of Him, in addition to the good works in our life-style through which He works through us as we yield to Him.

*Oh, how great is the need for every Christian to be a fisher of men. The lost simply do not attend our public church services in great numbers; **they never have.** If they are to be reached at all, we will have to go to them with the Gospel.*

(Dr. Robert L. Sumner)

The chief way to demonstrate Christianity is through manifesting honest concern for the lost.

(G. Campbell Morgan)

We need Christians that SHINE BRIGHT, but also SPEAK LIGHT.

I. WITNESSING IS NOT SOUL-WINNING.

A. Witness = tells what they know

1. In a legal sense - tells (no more and no less than) what they know is true.
2. In an ethical sense - follows Christ's example in their lifestyle.
3. The Greek is "Martus" (mar'-toos) which means **martyr**.

B. Soul-winner = the prosecuting attorney

1. He is to **extract** information from a prospect.
2. He uses the **information** with the aid of and through the Holy Spirit to bring **conviction** to the prospect.
3. He **maneuvers** his prospect to the **point** of seeing their need of facing a decision for Jesus Christ as their own personal Savior.

II. LEARN TO BE A GOOD WITNESS FIRST.

A. **Learn** to tell what you know (by mouth and **tracts**).

B. Soul-winning can be a terrifying experience, if you're not **equipped**. (We need to be as ready and prepared as possible to witness).

- All Christians could and should become soul winners.

C. Every Christian should be equipped with some method of presenting Jesus Christ!

- Romans Road: Scripture verses (3:10, 5:12, 6:23, 5:8, 10:9-13)

D. Start in simplicity so no one is over stressed. (2 Tim. 1:7) (Not everyone is bold, be sensitive to the shy and timid)

E. God wants **faithfulness**! Everyone can give this.

A faithful man who can find? (Prov. 20:6)

A faithful man shall abound with blessings. (Prov. 28:20)

Who then is a faithful and wise servant. (Matt. 24:45)

Moreover it is required in stewards, that a man be found faithful.
(I Cor. 4:2)

Faithful is he that calleth you, who also will do it. (1 Thes. 5:24)

And the things that thou hast heard of me among many witnesses, the same commit thou to faithful men, who shall be able to teach others also. (2 Tim. 2:2)

F. We need to remember that through Jesus Christ we can do all things!

I can do all things through Christ which strengtheneth me.
(Phil. 4:13)

III. WITNESSING ENGAGEMENT STRATEGY ONE

A. Secretly leave a gospel tract in a public place.

1. Where? (gas station, restaurants, bath rooms, mall bench)
2. How? (take out a tract and make sure you carry tracts everywhere)
3. Pray. (short prayer, ask God to save someone through the tract, thank Him for using you and the tract)
4. Visible. (leave the tract so anyone can see it, plain sight, then leave)

➤ AMEN! You've just started witnessing for Jesus Christ!

➤ You can leave tracts most anywhere. Tracts never die. They're always useful!

➤ Leave tracts at phone booths, parking lots, libraries, doctors' offices, stores, any and everywhere you can.

5. Remember: God wants us to be faithful! Try to attend each lesson if possible.
6. Don't miss out on being the best witness you can be for Jesus Christ.

Extra Notes:

LESSON TWO
THE POWER OF GOD

Do you have the power of God upon your life?
Do you want it?

*God wants to manifest His power in and through
our lives as believers in Jesus Christ!*

*We ALL have the Power of God!
We ALL have the Holy Spirit!*

The question is, does He have us?

KEY WORD: Surrender! (Eph. 5:18)

Think of the power of a tornado in relationship to being used as God's witnesses for Jesus Christ.

(ILL.) Life magazine tell of the aftermath of a Midwestern tornado and how a piece of straw was driven through a telephone pole;

1. The straw was surrendered to the force and power of the tornado, through surrender, the power of the tornado became the power of the straw.
2. God can do the same through us if we are surrendered to His power.
(The tornado = God)
(The straw = weak Christians)
(The pole = rugged harden sinners = salvation)

The power comes as we surrender and **GO**.
God's power button is in one word GO!

(ILL.) The Hoover Dam - one button and it starts the big generators that supply power to the whole city of Los Angeles Ca. (one finger - one button).

Let's look and examine (Matthew 28:18-20)

Vs.18 - says "**all** power". [is in Jesus - Heaven and earth]

Vs.19 - says "**Go ye** therefore". [go - be witnesses - tell all people]

Vs.20 - says "I am **with** you **alway**". [anytime - anyplace]

Jesus said to GO first, then I will be with you - (in witnessing)

The secret of the powerful life with God is to obey the command to GO and then He will be with you with ALL Power for witnessing.

No Go = No Power! This results in a routine Christian! - (most)

(ILL.) Cars with power steering - Can't be used unless you move! Until we open our mouths for Jesus Christ the power of God just waits and waits and waits till we make a move to verbally witness for Jesus.

NOTE: God uses everyone to his ability - not everyone is the same and He knows what each of us is able to do in witnessing for His glory!

Many believers don't know or have the power of God for the simple reason they are not being willing or available to witness for Him. (Romans 1:16)

We have to get involved with other peoples lives for Jesus Christ to save them. Be a **disturber** for Jesus' sake to others.

Take the anxiety out of witnessing, here's how:

1. Realize witnessing does not mean soul-winning.
2. Trust that we receive power from God as we GO.
3. Be equipped to witness through training.

Remember that we should be a glad and not a sad or worried witness for our Savior Jesus Christ. He wants to show the lost that He not only saves us from sin and hell, but gives us a new abundant life worth living.

I. A WORD REGARDING GOSPEL TRACTS

(Give some personal examples of giving out gospel tracts)

- A. Gospel tracts can reach people that we can't.
1. Tracts left and picked up by someone in someplace.
 2. Tracts can lead people to Jesus Christ by themselves - Rom. 10:17
 3. Our part is to be a witness by tracts, lip and life. God's part is to use our witness for His glory.

- B. Gospel tracts are like sowing seed everywhere that we go.

He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing his sheaves with him.
(Ps. 126:6)

- ❖ Think like a Johnny Appleseed
- ❖ Sow the Word liberally everywhere

The word of God will work in peoples lives every time!

For as the rain cometh down, and the snow from heaven, and returneth not thither, but watereth the earth, and maketh it bring forth and bud, that it may give seed to the sower, and bread to the eater: So shall my word be that goeth forth out of my mouth: it shall not return unto me void, but it shall accomplish that which I please, and it shall prosper in the thing whereto I sent it. (Isa. 55:10-11)

(So put the Word of God out! Sow tracts!)

- C. Gospel tracts are tools to help you start witnessing for Christ.
(Will help to develop and strengthen you in reaching people, building courage and in obeying God)
- D. Gospel tracts are not all the same, we need to use high-quality Bible-based tracts. Good tracts will include:
1. The Word of God. (Heb. 4:12 / 2 Tim. 3:16-17)
 2. The plan of salvation. (Gospel - 1 Cor. 15:1-4)

3. A pleasant appearance - be attractive. (Eye catcher)
4. An uncomplicated message - simple. (So most anyone can understand)
5. Contact information. (Church address, phone, other important info.)

*Remember gospel tracts never die –
And the Word of God is ALIVE!*

“THINK FAITHFULNESS”

II. WITNESSING ENGAGEMENT STRATEGY TWO (James 1:22)

This is moving closer to people contact (increased threat) - it's a more personal way of witnessing yet no personal contact. [Begin to identify with the gospel tract]

“Gospel Tracts in Letters”

- A. Mail gospel tracts to institutions
 1. Keep tracts handy to send to others.
 2. Pray as you send them out.
 3. Have a “heart” exercise - think. (obeying God vs. feelings of what others will think / Spirit vs. flesh)
 4. Thank God for using the tracts.

NOTE: Spiritual strength comes by growth. (2 Peter 3:18) It takes time to become skilled - don't rush. The LORD will work in you to overcome any fear.

B. Mail gospel tracts to personal individuals

1. This requires more boldness - still no face-to-face contact.
2. Send to someone personally you know.
3. Do you know a person who is lost? Send them a gospel tract.
4. Send a tract with a letter or card.
5. Thank God again for using the tracts.

Try to encourage the students to take some time and meditate on the following verses. (The class could even discuss anything that has been covered in the past lessons if time allows and the teacher is able and confident to do so.)

This Jesus hath God raised up, whereof we all are witnesses. (Acts 2:32)

And with great power gave the apostles witness of the resurrection of the Lord Jesus: and great grace was upon them all. (Acts 4:33)

And he said, The God of our fathers hath chosen thee, that thou shouldest know his will, and see that Just One, and shouldest hear the voice of his mouth. For thou shalt be his witness unto all men of what thou hast seen and heard. (Acts 22:14-15)

Notes:

LESSON THREE

PERSON TO PERSON

Now it's time to witness with gospel tracts and our words. This is a much bolder way of witnessing. But I trust you have been getting courage and strength by letting God teach you how to be His witness for Jesus Christ. We should remember that learning to be a good witness for Jesus is being faithful in practicing what we have been taught. It's not automatic, to be proficient it just takes practice, but the rewards are out of this world - - heaven!

Review:

1. Witnessing is not soul-winning.
2. Key word - Surrender - to the Holy Spirit.
3. Power comes as we GO witnessing with God working with us.
4. With training we learn the skill of witnessing.

Key Scripture: John 3:1-7

God wants to use our spoken words as well as written words to witness for Jesus Christ.

Let the words of my mouth, and the meditation of my heart, be acceptable in thy sight, O LORD, my strength, and my redeemer. (Ps. 19:14)

*That I might make thee know the certainty of the words of truth; that thou mightest answer the words of truth to them that send unto thee?
(Prov 22:21)*

But sanctify the Lord God in your hearts: and be ready always to give an answer to every man that asketh you a reason of the hope that is in you with meekness and fear. (1 Pet 3:15)

I. PROVOKING PHRASES

We can use these at stores, gas stations, banks, restaurants, work, school, anywhere.

- Thank you! - give a tract.
- How are you? - give a tract.
- Can I help you? - give a tract.

A. Use Enthusiasm!

1. People need to see that we are excited about Christ.
2. Enthusiasm is infectious and can be contagious - people respond to it.
3. Ask for ways people can express enthusiasm.
4. If we are not excited and have enthusiasm for Jesus Christ, others will not have any reason to be.

BE ENTHUSIASTIC ABOUT JESUS CHRIST OUR LORD AND SAVIOR

When Christians are enthusiastic they are showing that what they have in Christ is superior to anything the world has to offer them. Thus, the lost person sees that there is something different in the Christian that makes them radiate with joy in Jesus. Therefore, the lost sinner is drawn by the life and lip of the Christian that loves the LORD and is excited about telling others of His saving grace.

(ILL.) Acts 18:24-28 “Apollos” Fervent = Enthusiasm

Acts 18:25 “being fervent in the spirit, he spake”

Acts 18:26 “And he began to speak boldly in the synagogue”

Acts 18:28 “For he mightily convinced the Jews, and that publicly, shewing by the scriptures that Jesus was Christ.”

Not slothful in business; fervent in spirit; serving the Lord.

Rom 12:11

II. OPENLY ASSOCIATE YOURSELF WITH JESUS CHRIST

THE BIBLE SAYS:

Whosoever therefore shall confess me before men, him will I confess also before my Father which is in heaven. But whosoever shall deny me before men, him will I also deny before my Father which is in heaven. (Matt. 10:32-33)

For I am not ashamed of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; to the Jew first, and also to the Greek. (Rom. 1:16)

For the scripture saith, Whosoever believeth on him shall not be ashamed. (Rom. 10:11)

- A. Let people recognize that you are a Christian - say things like:
(This will take Holy Spirit courage and He will help you! Let people know whose side you're on!)
1. What a nice day the LORD has given to us, isn't it.
 2. The LORD has been so good to us today.
 3. The LORD has blessed us today.
 4. The LORD spoke to me this morning in His Word.

Identify yourself with Jesus Christ, most don't!

- B. Don't preach - just be a witness for Jesus Christ.
1. People want to see a loving concerned witness for Christ.
 2. Leave the preaching to God-called men that He has gifted to preach.
 3. We can be excited for Jesus Christ, without being "preachy" in the way that we witness to others.
 4. "Preachy" means heralding or proclaiming strongly, loudly, in a wrong manner for the wrong reason.
- C. WARNING: Sarcasm will come. The Devil hates witnesses for Jesus Christ!

It is enough for the disciple that he be as his master, and the servant as his lord. If they have called the master of the house Beelzebub, how much more shall they call them of his household? (Matt. 10:25)

He came unto his own, and his own received him not. But as many as received him, to them gave he power to become the sons of God, even to them that believe on his name. (John 1:11-12)

1. We are not to quit, get mad, or back up from sarcasm from others.
2. Don't be embarrassed - remember that they did the same to Jesus.

We can grow through sarcasm if we let the Holy Spirit do His work in our lives by grace.

Great peace have they which love thy law: and nothing shall offend them. (Ps 119:165)

Words can strike hard use them wisely! Be kind, loving, and compassionate.

- D. Remember you are speaking for Jesus Christ to sinners.

For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life. (John 3:16)

**ALWAYS LEAVE AN OPEN DOOR
FOR OTHERS TO WITNESS**

The only love of Jesus that the lost will see in the flesh is in the Christian who will show the love of Jesus that lives inside them.

**WE SHOULD LOVE THEM
AS JESUS LOVED THEM!**

III. BE A PREPARED WITNESS - (2 Tim. 2:14-26)

- A. Prepared - In fellowship with God. (prayer, Bible devotions, yielded)
- B. Prepared - In fellowship with others. (Love for others)
- C. Prepared - Know the plan of salvation. (Romans Road)
- D. Prepared - Carry a New Testament. (Sword)
- E. Prepared - Carry plenty of gospel tracts.
- F. Prepared - Be aggressive.
- G. Prepared - Ask the Holy Spirit to help you. (Always pray this)
- H. Prepared - Go by faith in God to use you.
- I. Prepared - GO, GO, GO where the people are!

IV. WITNESSING ENGAGEMENT STRATEGY THREE

- A. Carry gospel tracts and a New Testament everywhere you go.
[This is done by starting a new habit of life - practice]
- B. Start handing out gospel tracts to people. (Fear? - 2 Tim 1:7)
 - 1. Start by trying to give out one tract a day (seven a week).
 - 2. The more you give out the more opportunity for someone to be saved.
 - 3. Give more as the Holy Spirit leads you.
 - 4. Practice:
 - Shopping - Bag boy - Thank you (.50 & a tract)
 - Meeting someone - How are you? (tract)
 - Someone may ask - Can I help you? (tract)
 - Ask someone - Can I help you? (tract)
- C. Watch for KEY WORDS to shift conversation to witnessing.
 - 1. Life, death, time, forever, eternity, heaven, hell, hope, money, war and peace, health, etc.

REMEMBER ENTHUSIASM

2. Practice: Have some practice using the above words as a short conversation to each other, don't pressure people to do it.
 - Must I witness to everyone? **NO**. Then when?
 - As the Holy Spirit leads us, but we need to be sincere, ask Him to lead you to someone (Eph. 5:18).

Remember the more He has of you, the more you'll want to witness - that's His work through us.

The Holy Spirit will open the doors of opportunity to witness if we are willing to GO!

WANT TO BE WISE? BE FAITHFUL!

ENCOURAGE FAITHFULNESS TO GOD

NEXT WEEK
THE CHALLENGE:
“THE HIGHEST WITNESS”

LESSON FOUR
REVIEW AND CHALLENGE

***Witnessing for Jesus Christ is
the GREATEST work in all the world!***

Teaching Aim:

The teacher will need to emphasize to the class that witnessing is a great work for our LORD Jesus Christ. We have to get the gospel out to the lost world through our personal witness. The average church today is lacking in obeying this very important command of God to reach sinners. Take time in this lesson to carefully cover anything that the class has questions about. At the end of the lesson, you will need to encourage the students to go on to be soul winners for Jesus Christ. Challenge them to learn to be the best-trained soul-winner that they can be for our LORD.

The victory of the cross must be proclaimed. The blood that brought us to God cries out for all to come. God gave His Son for the world, and He bids us go and tell the story to all who have not heard. To keep this good news to ourselves would be, in effect, to repudiate its validity.

All that believe, therefore, are appointed to pass the word along. We do not have to be trained as theologians or preachers. We simply declare what we have seen and heard. We witness to that which has changed our lives. In so doing, we become an emissary of the glorious gospel of redemption. In this sense, every Christian is called to the ministry. (ROBERT E. COLEMAN)

***REMEMBER WE ARE CAN DOERS
THROUGH JESUS CHRIST***

I can do all things through Christ which strengtheneth me. (Phil. 4:13)

REVIEW

- I. Witnessing is not soul-winning.
 - A. How are they different?
 - B. Can witnessing lead to soul-winning?

- II. Learn to be a good witness first.
 - A. Why is this important? To overcome **fear** and to be adequately **trained**.

- III. Key word is **Surrender**.
 - A. Power comes as we **Go**. (Matt. 28:18-20)

- VI. Tracts - they never die.
 - A. Our part is to **give** them out.
 - B. God's part is to **use** them for His glory.

- V. Person-to-person contact.
 - A. Key word **Enthusiasm**.

- VI. Openly associate yourself with Jesus Christ.
 - A. **Sarcasm** will come - don't quit!

- VII. Be a Prepared Witness.
 - A. Be in fellowship with God.
 - B. Be in fellowship with others.
 - C. Know a plan of salvation.
 - D. Carry a New Testament.
 - E. Carry plenty of good gospel tracts.
 - F. Be aggressive.
 - G. Always pray.
 - H. By faith look for opportunities to witness.
 - I. Just Go! Go where people are.

[Encourage Faithfulness]

Evangelism is the thrust of it all. If Christ is not made known, how can the church be formed? It is by hearing the Word that men believe. Those who know the truth, in turn, must pass it along. Unless the gospel is proclaimed, the church soon will be extinct.

But we can be assured that wherever Christ is lifted up, men will be drawn to the Father. Nothing - not even all the powers of hell - can keep God from calling out a people when witness is given them of His Son. (Robert E. Coleman)

“We can witness effectively for Christ to other individuals, to our friends, neighbors, and acquaintances, because He has promised to make each of us a fisher of men.”

(The art of personal witnessing - Back to the Bible)

REVIEW ENGAGEMENT STRATEGIES

1. Start out simple - secretly leaving gospel tracts in public places.
2. Gospel tracts in the mail.
3. Start giving gospel tracts to other people you come in contact with.
4. Look for key words to lead conversation into witnessing for Christ.
5. Practice as much as possible - at home, church, work, anywhere.

If time allows give opportunity for **short** testimonies.

THE HIGHEST WITNESS

If by any means I may provoke to emulation them which are my flesh, and might save some of them. (Rom. 11:14)

Brethren, my heart's desire and prayer to God for Israel is, that they might be saved. (Rom. 10:1)

That I have great heaviness and continual sorrow in my heart. For I could wish that myself were accursed from Christ for my brethren, my kinsmen according to the flesh. (Rom 9:2-3)

We see by these verses that the apostle Paul had an extremely heavy burden for his own people who were lost without Jesus Christ. He would be willing to do most anything to see them saved. He witnessed, I'm sure, to them as much as he could, but he also asked them to receive Jesus as their LORD and Savior. By this, he sought to win them to Jesus, he asked many to repent of their sins and believe on the LORD Jesus as their Savior. (Rom. 10:13)

The highest witness that a Christian can carry out is to share Jesus Christ to the point where a person sees their need of receiving Him as their Savior. Then ask them to receive Jesus Christ at that moment, while the Holy Spirit is convicting them of their need of Jesus to forgive and cleanse them from all their sins.

Remind the class of next lessons on soul-winning.

Encourage attendance.

LET'S GO SOULWINNING

PROVERBS 11:30

I believe that soul-winning is the highest and greatest work in all the world. To bring people to the point of receiving Jesus Christ as their own personal Savior is not only our duty, but our privilege as well. Just think of the fact that God wants to use you and me to bring sinners to Himself. The LORD will save lost people, but He desires to use us to GO and tell them the gospel. Tell them of His saving power and love for them (John 3:16). The question is, are we going forth telling of His great and wonderful grace to all those who will receive Jesus Christ as their own Savior? We need to ask ourselves, would the world be saved if everybody witnessed and won souls like me? You may say that I can't win the whole world, but we can win someone. Think about one person receiving Jesus Christ as their Savior, because you went on purpose to see them saved. What a joy, what a thrill, what rejoicing in heaven to see a lost sinner repent of their sins and watch their life be turned around for God.

(Francis Asbury) - in reply to some who wanted the Methodist to settle down and tend to their own flock said:

Our discipline is too strict . . . Go, says the command; go into all the world; go to the highway, and hedges. Go out - seek them. Christ came seeking the lost sheep.

Good news demands that it be told -- the more so when it is the difference between life and death. The world simply must hear the gospel, otherwise there is no hope. (Robert E. Coleman)

One of the wisest things a Christian can do is learn to be a good soul-winner for Jesus Christ. This gives insight into many spiritual areas of our lives we would not be able to see, if we did not learn to win souls for our LORD. It helps us to draw closer to the LORD, to see the need of lost souls in sin, to know the power of God, to build great faith through obeying His word, to get to know ourselves and others better in relationships, and much more. The blessings and benefits are in and out of this world!

LESSON ONE

WANT TO BE WISE?

Teaching Aim:

This lesson will help the class to see that we need godly wisdom in order to be a good soul-winner for Jesus Christ. The class should understand that soul-winning is a ***command*** for every Christian and we all should try by God's grace to win people to our LORD. In this lesson the class should see a clear ***need*** for soul-winning and ask God for a burden to see people saved. Also this lesson should make it unmistakably plain that a soul-winner has an upright ***character*** and testimony before others. This is the price one must pay in the lifestyle that they live in obedience to God and His Word. Also, to be a good soul winner, the class should learn to have a ***plan*** for winning others to Jesus Christ. Study the lesson over and add any notes and scriptures as you think is needed to encourage and help the class to grasp this all important work of winning souls to Jesus Christ.

The fruit of the righteous is a tree of life; and he that winneth souls is wise. (Prov. 11:30)

How much wisdom do you want, or how wise are you? It takes God's wisdom to win souls for Jesus Christ.

Behold, I send you forth as sheep in the midst of wolves: be ye therefore wise as serpents, and harmless as doves. (Matt. 10:16)

We need to know how to be wise as a serpent, and yet harmless as a dove in dealing with people.

Question: Do you have any doubt that you're saved?

Question: Have you ever led someone to receive Jesus Christ as Savior?

Personal soul-winning adds a sweetness to everything in the life of a Christian.

In 2 Cor. 5:18-20, we read that all who are saved are called to be in the ministry of reconciliation. That means to bring people back into a right relationship with God. This does not mean that we do this ourselves, but God will do it through us as we obey Him. In verse 20, it is said that we are His ambassadors, to speak for Him through His Word to the unbeliever.

Can we see a command in these verses?

And he said unto them, Go ye into all the world, and preach the gospel to every creature. (Mark 16:15)

Ye have not chosen me, but I have chosen you, and ordained you, that ye should go and bring forth fruit, and that your fruit should remain: that whatsoever ye shall ask of the Father in my name, he may give it you. (John 15:16)

Jesus our example of a personal soul winner

1. Nicodemus - John 3
2. Samaritan woman - John 4
3. Impotent man - John 5
4. Man born blind - John 9
5. Zacchaeus - Luke 9
6. The thief - Luke 23

I. THE NEED FOR SOUL-WINNING

- A. Are there any lost sinners in your town or city? There's a need!
[May ask the class what they think is the percentage is of lost in your city, town, or community]

Note: Be careful of the class time in any discussions, and get back to the main teaching aim.

And Jesus went about all the cities and villages, teaching in their synagogues, and preaching the gospel of the kingdom, and healing every sickness and every disease among the people. But when he saw the multitudes, he was moved with compassion on them, because they fainted, and were scattered abroad, as sheep having no shepherd. Then saith he unto his disciples, The harvest truly is plenteous, but the labourers are few; Pray ye therefore the Lord of the harvest, that he will send forth labourers into his harvest. (Matt 9:35-38)

What was Jesus thoughts and emotions as He went about the cities and villages and seen the peoples need? Was it economical, physical, political, or spiritual? May need the others, but He looked at their spiritual first.

Lost people are all around us in the shop, work place, stores, school, streets, malls, home, even in our churches. Can we not but see the need everywhere we go? We need to see the world through the eyes of our LORD Jesus Christ.

We as Christians should have a desire to see people saved not only in other countries, but also in our own backyard. The need is everywhere if we only take time to look and see the lost condition of sinners going to a burning hell without God.

II. PERSONAL CHARACTERISTICS OF A SOUL-WINNER

A. Personal **salvation** - make sure you are saved! (Rom. 8:9, 14, 16)

B. Character that is **consistent**. (1 Cor. 4:2)

1. Consistent moral and spiritual life.

2. Consistent church life. (Heb. 10:25)

[One of the greatest difficulties and stumbling blocks in winning others to Jesus is in the area of inconsistent lives of Christians.]

{You may be the best example of Christianity that someone knows}

Every effective winner of souls must pay the price of faithfulness in the church life. That involves faithful attendance, unceasing prayers, financial support, and active service. The church is Christ's promotional agency for winning men to His Kingdom." (Roland Q. Leavel)

- C. Consecration which is **genuine**. (Rom. 12:1-2)
[Complete consecration costs the price of self-sacrifice and self-denial]
Sacrifice things that the average Christian may enjoy:
- * Church life
 - * Neglect of Bible reading, prayer, giving time to go soul-winning
 - * Taking sin lightly
 - * Half-heartedness will not do for the soul-winner, you'll need full heart of dedication to serve the LORD in area of eternal destinies (heaven or hell).
 - * It takes loving commitment to our LORD and the sinners for whom He came to seek and save.
 - * Many in the church today have a lack of good old fashion loyalty to Jesus.

III. WE NEED A PLAN FOR SOUL-WINNING.

- ❖ 95% of all Christians have never led a soul to Jesus Christ.
- ❖ The main reason is that they don't know how and they don't have a plan to work for them.
- ❖ Every successful operation needs a plan of action, and soul-winning is no exception - (ILL.) maps, house plans, bridges, roads.

- A. Everyone can learn more if they really have a desire and a plan.

A wise man will hear, and will increase learning; and a man of understanding shall attain unto wise counsel. (Prov. 1:5)

The heart of the prudent getteth knowledge; and the ear of the wise seeketh knowledge. (Prov. 18:15)

A wise man is strong; yea, a man of knowledge increaseth strength. (Prov. 24:5)

***“PEOPLE DON'T GET SAVED BY ACCIDENT,
BUT BY GOD'S GRACE AND PLAN”***

B. The Advantage of a Plan

1. Gives confidence - Produces boldness.
2. Reactions are expected - How to respond to them.
3. Mind is relieved - There is not as much stress.
4. Can control conversation - To keep on the main subject (salvation).
5. Decision is faster - Focused on the need of receiving Christ.
6. Don't get confused - Know where you are going (to see them saved).
7. Always ready to win someone - Always available to be used by the Holy Spirit.

The best way to learn to win souls for Jesus Christ is to go with someone that's winning souls already.

He that walketh with wise men shall be wise. Prov. 13:20

C. The essential elements of our plan

1. The Necessities.
2. The Tools.
3. The Preparation.
4. Important "Do's and Don'ts".
5. The Message.
6. The Closing.
7. The Follow-up.

*God desires to use all Christians
to win souls to His Son Jesus Christ!!*

Can He use You?

It's the WISEST thing you can learn to do!

(Proverbs 11:30)

***“Only one life will soon be past, only what’s done for
Christ will last.”***

You can become a soul-winner for Jesus Christ - His Word says so!!

*And he saith unto them, Follow me, and I will make you fishers of men.
(Matt. 4:19)*

**IT WILL COST YOU TO BE AND DO WHAT IT
TAKES TO BE A SOUL-WINNER - -
ARE YOU WILLING?**

LESSON TWO

THE PLAN FOR SOUL-WINNING

Teaching Aim:

In this lesson the teacher will need to stress the importance of using a good thought out plan to win souls to Jesus Christ. Anyone wanting to be the best that they can be for Jesus and others will realize that having a good plan for winning others to Christ makes good sense and wisdom. A good plan will include, **the necessities, preparation, the message**, with some **important do's and don'ts** we all should be aware of as we go. Some things will correspond with our witnessing classes, because they all can be used as we go after the lost for Jesus Christ, as He uses us to win them to salvation for His glory.

***I believe that God wants us to live by Faith,
but work with a plan!***

We need a ***workable*** plan
And then ***work*** our plan

Prepare thy work without, and make it fit for thyself in the field; and afterwards build thine house. (Prov. 24:27)

The LORD Jesus wants us to be as prepared as possible for this work of soul-winning, because of the great importance of salvation to a lost world. This doesn't mean that we are mechanical in soul-winning, but that we are ready with an arranged order to present the gospel of Jesus Christ to the lost. By doing this we believe God can and will use us to see souls saved by His grace and for His glory. We need to be as wise as possible in this work of winning souls for Jesus. Then as we go, the Holy Spirit can use us as His instruments to bring conviction and repentance to a lost soul, through sharing the gospel of Jesus Christ.

I. THE NECESSITIES

- A. Time - (**Eph. 5:16**). (Redeem = buy up) [Refer to Ch. 1 under Consistent Life]

- B. Prospects - (**Matt. 9:37-38**) [door-to-door soul-winning]
- C. Soul-Winning Partner (**Mark 6:7**) [spouse, friend, teens]
- D. Faith - (**Heb. 11:6**) [expect results]

The way of the LORD is strength to the upright. (Prov. 24:27)

We receive strength when we follow the LORD!

II. TOOLS

- A. A New Testament (**K.J.V.**) [small but well marked, keep it concealed until you are ready to use it - (may ask the class why we should this).]
- B. Good Gospel Tracts. [Keep a good supply in your pocket or purse]
- C. Be Clean and Neat. [First impressions are lasting, make it good - as if you are going to Sunday school]
- D. Take a Map. [To plan where you are going - saves time - flashlight]
- E. Breath Sweetener. [Bad breath can send people away - small things could spell victory or defeat in dealing with the lost]

III. SELF-PREPARATION

- A. How's my **heart**? [Prayerful heart? Clean heart? Willing heart?]
- B. Psalms **126:5, 6** and Eph. **6:15**. (also **I Cor. 15:1-4** need to know the message to give others]

IV. THE MESSAGE (Ask what should the message plan include)

- A. All have **sinned** (Romans 3:10, 23)
- B. Penalty for **sin** (Romans 6:23a)
- C. God's payment for **sin** (Romans 5:8)
- D. God's free **gift** (Romans 6:23b / 10:13)

~ WE NEED TO KNOW OUR MESSAGE OF THE GOSPEL ~

The lost unbeliever doesn't need a theologian, but a loving and concerned soul-winner that knows the simple message of Jesus Christ and is filled with the Holy Spirit of God.

Wise men lay up knowledge: but the mouth of the foolish is near destruction. (Prov 10:14)

Give instruction to a wise man, and he will be yet wiser: teach a just man, and he will increase in learning. (Prov 9:9)

*Someone had to know the message of Jesus Christ
to be able to share it with you!*

For God, who commanded the light to shine out of darkness, hath shined in our hearts, to give the light of the knowledge of the glory of God in the face of Jesus Christ. (2 Cor 4:6)

“It is the wisdom of the wise that they treasure up a stock of useful knowledge, which will be their preservation: Wisdom is therefore found in their lips, because it is laid up in their hearts, out of which store, like the good householder, they bring things new and old. Whatever knowledge may be at any time useful to us we must lay it up, because we know not but some time or other we may have occasion for it. We must continue laying up as long as we live; and be sure to lay it up safely, that it may not be to seek when we want it.” (from Matthew Henry's Commentary)

V. IMPORTANT DO'S AND DON'TS

- A. Spirit of Condemnation. [criticism, blame, disapproval] - (it's the Holy Spirit's job to convict - bring a guilty verdict - point to Jesus Christ)
- B. Holier-than-thou Attitude. [This kind of attitude makes people sick]

The Pharisee stood and prayed thus with himself, God, I thank thee, that I am not as other men are, extortioners, unjust, adulterers, or even as this publican. (Luke 18:11)

- C. Light heartedness. [insincerity, jesting about sacred things]
- D. Nagging - we need to have persistence this is not nagging.

- E. Never Argue. [steer away from disagreements]
- F. Resentment - Change **subject**.
- G. No high pressure tactics. [don't use high pressure - believe God by faith]
- H. Ask questions - with positive answers. [be wise in the use of questions - "NO" answers are difficult to overcome]
- I. Don't be worldly - people **will know**. [remember others are always watching you and your life]
- J. Don't be fearful - remember **God** is working with you. [the work of winning souls is all of God and His Word is used in bringing the lost to Himself]

Today we have substituted ecclesiasticism for evangelism; formalism for fire; the church for Christ; paid clergymen for volunteer laymen. We must return to God's primitive program and purpose [soul-winning, seeking the lost]! And that work must be accomplished dynamically - not mechanically! There is not a manpower shortage; there is a manpower wastage. It is time to reflect upon our failure, repent of our irresponsibility and elevate soul-winning and soul seeking to their proper place of priority.

LESSON THREE
***THE PERSONAL APPROACH
AND CONTACT***



*~FIRST IMPRESSIONS ARE LASTING~
~MAKE IT GOOD FOR JESUS' SAKE~*

- QUESTION: Why am I going soul-winning?
1. People are **lost**.
 2. People are **dying**.
 3. People are going to **hell**.
 4. It's my **privilege** and **duty**.
 5. It's my **command** from Jesus.

REVIEW AND CHECK LIST

1. Necessities.
 - Time - [need to set aside soul-winning time]
 - Prospects - [have names or places to go]
 - Partner - [someone to go with]
 - Believe or faith - [God will go with you]
2. Tools.
 - New Testament
 - Gospel Tracts
 - Clean and neat
 - Map and flashlight if needed
 - Breath-sweetener

3. Preparation.
 - Prayed - for souls to be saved (for the Holy Spirit to guide)
 - Soul-conscience (everyone has a soul)
 - Fellowship with God and others (nothing hindering this work)
4. Message.
 - Memorized (know or have tracts to help)
 - Outlined in New Testament (from verse to verse)
 - Gospel tracts (good soul-winning tracts)

NOTE: Remember that we are all different and that's the way God made us. This is only a guideline to help us to stay on tract in soul-winning. As the Holy Spirit directs us, we can and should be led by Him to be wise enough to change our method if needed. These lessons are intended to help us stay on the matter of our soul-winning, as to make the best use of our time.

- I. THE APPROACH. Bible - (Matt. 28:**19**) (Mark 16:15)
 - The best way to be a soul winner is to "GO"!
 - If we "GO" the LORD will teach us what to do and say! (Ex. 4:10-12)
 - A. At the door - knock **hard** and **repeatedly**.
 - B. State or affirm - **personal and church** name.
 - C. Be **kind** and courteous.
 - D. Get in the door if possible.
 - E. Be folksie.
 - Look for their **interest**.
 - Be complementary.
 - Win their **friendship**.

Has there ever been or when was the last time someone came to your door to witness for Jesus Christ?

*And how I kept back nothing that was profitable unto you, but have shewed you, and have taught you publickly, and from house to house.
(Acts 20:20)*

And the lord said unto the servant, Go out into the highways and hedges, and compel them to come in, that my house may be filled. (Luke 14:23)

HOW CAN WE NOT OBEY AND GO?

II. PERSONAL PRACTICE.

- A. At Church - Prospects, Partner, Believing.
- B. Tools - N.T., gospel tracts, clean, map, light, sweeteners.
- C. Prayer - Holy Spirit, soul-minded, relationships.
- D. Now at the door.
 - 1. Hard knocking - [repeat several times - don't be afraid to knock - knock like a friend or family]
 - 2. State - name, church, purpose. - [let them know why you're there]
 - 3. Kind, courteous. [be sensitive and aware of the timing - use discernment]
 - a. Are they eating?
 - b. Are they very busy?
 - c. Are they awake or did you wake them? (watch for nudity)
 - d. Are they under the influence of anything? (drugs, alcohol)
 - 4. Try to get in the door - who's there? [use discernment with men, woman, or children - may need to come back some other time]
 - 5. Be friendly.
 - a. Be folksie - be yourself in the family.
 - b. Look for their interest - sports, hobby, work.
 - c. Be complementary - about kids, house, work, yard.
 - d. Win their friendship - listen a lot at first – then turn the conversation.

***THINK OF HOW YOU WOULD WANT TO HAVE SOMEONE
APPROACH YOUR DOOR***

Notes

LESSON FOUR

THE MESSAGE

Moreover, brethren, I declare unto you the gospel which I preached unto you, which also ye have received, and wherein ye stand; By which also ye are saved, if ye keep in memory what I preached unto you, unless ye have believed in vain. For I delivered unto you first of all that which I also received, how that Christ died for our sins according to the scriptures; And that he was buried, and that he rose again the third day according to the scriptures. (1 Cor. 15:1-4)

What a wonderful message we have, who have trusted in Jesus Christ as our personal Savior and serve Him as LORD of our lives. To think that Jesus gave Himself for “all” our sins, so that we could be reconciled back to God through His blood on the cross. And then He arose the third day to give us new life in Himself through the resurrection from the grave into heaven and glory.

Therefore let us never be ashamed of the message of His gospel to everyone who needs to hear of His saving grace. “For I am not ashamed of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; to the Jew first, and also to the Greek.” (Rom. 1:16) It’s a message to all, everyone who will repent of their sins and trust Him as their only hope of heaven can be saved, no matter who they are, or what they’ve done. The only reason people are going to hell is simply because they haven’t heard or will not believe on Jesus as their Savior. “But if our gospel be hid, it is hid to them that are lost.” (2 Cor. 4:3) The devil is doing all that he can to keep the lost from believing on Jesus Christ, we need to be doing all that we can to help them see the light of the gospel of Christ. “In whom the god of this world hath blinded the minds of them which believe not, lest the light of the glorious gospel of Christ, who is the image of God, should shine unto them.” (2 Cor. 4:4)

The lost unbelieving world gives us opportunity to tell the good new that Jesus saves. They need to hear the truth that will set them free from the bondage of sin and death into God’s glorious freedom and grace. Let us then be faithful to God and to the lost in sharing this great message of salvation.

In whom ye also trusted, after that ye heard the word of truth, the gospel of your salvation: in whom also after that ye believed, ye were sealed with that holy Spirit of promise. (Eph. 1:13)

Thank the LORD that after we heard the word truth, we received this great salvation, and were sealed by the Holy Spirit unto the day of redemption. It's a profound reality to realize that we are saved and safe through the blood of Jesus Christ, waiting for that blessed hope and glorious appearing of Jesus Himself. So then this message is urgently needed to every lost soul that is without Christ Jesus. This message must be clear and plain from the word of God, for it is only through the Word of God that people can believe. Therefore we need to know the Bible Scriptures that will be used by the Holy Spirit to convict and convert the sinner to Jesus Christ.

And that from a child thou hast known the holy scriptures, which are able to make thee wise unto salvation through faith which is in Christ Jesus.
(2 Tim. 3:15)

I. GUIDELINES FOR THE MESSAGE.

- A. Keep in the same book. [Easy to keep on track in the Bible]**
- B. Stay with the plan of salvation. [Don't let people get you side tracked from the main reason that your there (to win them to Jesus Christ). Stay with the plan of salvation.]**
 - 1. Answer questions with a return to salvation's plan. [That's a good question we'll get to that question after a short time]
 - 2. Salvation will help answer your questions. [Some things become clear only after a person is saved and walking with the LORD]
- C. Sit beside the person. [If possible to show them the Bible verses]**
- D. Look people in the eyes. [very important - to see their reactions and show your sincerity]**
- E. Prayer partner is praying and watching for distractions. [T.V., radio, company, children]**
- F. Try to have their full attention - (ask to turn off T.V., radio, video games).**
- G. Have boldness for Christ - but not arrogance or haughtiness. [Speak up for Jesus Christ and what He has done for you, and what He can do for them if they will receive Him as their Savior]**

I will instruct thee and teach thee in the way which thou shalt go: I will guide thee with mine eye. (Ps 32:8)

*TRUST THE LORD FOR GUIDANCE
IN THE WAY YOU SHARE THE MESSAGE*

- II. FOUR ESSENTIAL NECESSITIES PEOPLE NEED TO KNOW.
- A. The **Fact** that all have sinned.
Romans **3:10** and **23**. (Romans 5:12,19)
 - B. The **Penalty** for sin. [wages = pay or a soldier's pay - all are in service for either God or the devil - who are you serving? (Romans 6:16-17)]
Romans **6:23a** and **5:12-15,17**.
 - C. **Jesus Christ** paid the penalty of ours.
Romans **6:23b** and **5:8-10**. [saved by His blood and His life]
 - D. We must **Accept** Him as our personal **Savior**. (John 1:12, Rev. 3:20)
Romans **5:17** and **5:1,2,9,10** and **10:8-13**

“My whole soul has agonized over men, every nerve of my body has been strained and I could have wept my very being out of my eyes and carried my whole frame away in a flood of tears, if I could but win souls”

(Charles Spurgeon)

*~LORD HELP US HAVE A PASSION ~
~FOR WINNING SOULS~*

“My one ambition in life is to win as many souls as I possibly can. It is the most worthwhile thing in life.”

(R. A. Torrey)

SALVATION ROADS IN THE BIBLE

	Sinner-ship	Judgment	Jesus Payment	Acceptance
John Road	3:18	3:36	3:16	1:12
Hebrews Road	10:26	10:27-31	10:10-12	11:1
Revelation Road	21:8	21:8	5:12	3:20
I John Road	1:8	5:16	4:9	4:15
Isaiah Road	53:6	53:12	53:4-10	55:6-7
Romans Road	3:10, 23	6:23	5:8	10:9-13

Remember these are only guidelines to keep us on track in our soul-winning, if the Holy Spirit leads to other scriptures, please follow Him. However make sure it's Him leading you and not someone else, He's not the author of any confusion that will get us off our soul-winning.

***We are either a road or a roadblock in carrying the gospel of Jesus Christ to a sin-sick, lost, and hell-bound destined people.
Ask the LORD to use you as a soul-winner.***

LESSON FIVE

THE CLOSING

DO WE HAVE A SINCERE BURDEN FOR SOULS?

The bloodthirsty hate the upright: but the just seek his soul. (Prov. 29:10)

This is not closing a sale such as the world thinks in the gaining of some monetary profit. We are seeking the answer to unbelievers' eternal destiny - their fate of heaven or hell is at stake. This is of the highest importance. With us we have God, working in the person of the Holy Spirit, using the Word of God to convict and bring a lost soul to a saving decision for Jesus Christ. So you can see it's much more than a worldly sales pitch to sway a customer to buy something they don't really need. People definitely need the LORD! This should bring a compassionate heart in the soul-winner to press the lost sinner for a decision to receive Jesus Christ as their Savior and LORD. The LORD Jesus was moved with compassion for the lost souls of mankind in Matt. 9:36 - "But when he saw the multitudes, he was moved with compassion on them, because they fainted, and were scattered abroad, as sheep having no shepherd." May this kind of compassion motivate us to seek for a decision and let our LORD Jesus save the lost unbelieving sinner.

I. MAKE SURE THE PERSON UNDERSTANDS.

- A. Was the message clear to them? [Do they know and understand what the Bible says about sin, sin's penalty, Christ's payment for sin, willfully receiving Jesus as their personal Savior in repentance. This must be acknowledged by the unbeliever]**

- B. Go over the message until it's crystal clear and they understand. [This may take time - but don't rush the decision they must clearly understand what they are doing - remember it's the Holy Spirit's job to convict and bring to a saving decision for Jesus Christ]**

C. Stay with the plan and go over it as much as needed to help them.

The fear of the LORD is the beginning of wisdom: a good understanding have all they that do his commandments. (Ps. 111:10)

The LORD looked down from heaven upon the children of men, to see if there were any that did understand, and seek God. (Ps. 14:2)

Whoso is wise, and will observe these things, even they shall understand the lovingkindness of the LORD. (Ps. 107:43)

The entrance of thy words giveth light; it giveth understanding unto the simple. (Ps. 119:130)

Let my cry come near before thee, O LORD: give me understanding according to thy word. (Ps. 119:169)

The fear of the LORD is the beginning of wisdom: a good understanding have all they that do his commandments: his praise endureth for ever. (Ps. 111:10)

II. OBSERVE THE PERSON.

A. Is there conviction or not? [Work of the Holy Spirit]

And when he is come, he will reprove the world of sin, and of righteousness, and of judgment. (John 16:8)

Reprove -

- 1) to convict, to refute, to confute
 - a) generally with a suggestion of shame of the person convicted
 - b) by conviction to bring to the light, to expose
- 2) to find fault with, correct
 - a) by word: [to tell a fault]
- 3) to call to account, to show one his fault, to demand an explanation

- B. Don't make people mad with the gospel! [If the person is not under conviction - they may not be ready - leave the plan - get on a lighter conversation - leave the door open to come back!!!]**

A brother offended is harder to be won than a strong city: and their contentions are like the bars of a castle. (Prov. 18:19)

III. ASK THE PERSON TO RECEIVE JESUS CHRIST.

[Wait till you know that they are ready to ask Him to save them.]

- A. James 4:2 says, “ye have not, because ye ask not”.**

- B. After a clear gospel message, a decision will be made.**

Multitudes, multitudes in the valley of decision: for the day of the LORD is near in the valley of decision. (Joel 3:14)

- C. May need to show the urgency (importance) of receiving Jesus today.**

For he saith, I have heard thee in a time accepted, and in the day of salvation have I succoured thee: behold, now is the accepted time; behold, now is the day of salvation. (2 Cor. 6:2)

Whereas ye know not what shall be on the morrow. For what is your life? It is even a vapour, that appeareth for a little time, and then vanisheth away. For that ye ought to say, If the Lord will, we shall live, and do this, or that. (James 4:14-15)

[This is a time that they will make a decision for or against receiving Jesus Christ as their Personal savior - they will receive or reject Him!]

IV. THE RESPONSE - YES

- A. **Tell them you are going to pray for them - ask them to follow you in prayer. [Explain that your prayer doesn't save them!!]**
- B. **Most unsaved don't know how to pray - especially the sinner's prayer.**
 - 1. **Ask them to follow after you believing by faith in their heart to receive Jesus Christ as their own personal Savior.**
 - 2. **Pray for the person to be saved - lead them in prayer - thank God for their salvation.**
- C. **Have them to shake your hand if they received Jesus Christ.**
 - 1. **This is to confirm their willingness to receive Jesus, and have done so on their own.**

Likewise, I say unto you, there is joy in the presence of the angels of God over one sinner that repenteth. (Luke 15:10)

~GLORY TO GOD - A SOUL IS SAVED~
~ONE IS BORN AGAIN~

Explain that God and all of Heaven with us that are Christians will be rejoicing over their decision to receive Jesus Christ as their Savior!

Note: If the person is not ready to be saved, then give them more time, but don't give up, keep going back again and again.

Salvation is of the LORD.
Jonah 2:9

LESSON SIX

THE FOLLOW - UP



It's great to see a lost sinner receive Jesus as their own personal Savior, but this is just the beginning of their new life in Christ. Now they need to learn about the assurance of their salvation in Christ Jesus and what He has done for them by accepting Him as their Savior. We need to eagerly remember that they are newborn babes in Christ, and will need a lot of care and attention so they can grow up in their faith.

Many times this is where we fall short after leading people to Jesus Christ in thinking that our part is over as a soul-winner. A good soul-winner is also a good follow-up teacher of the new convert. They should be very involved, as well as concerned to a great extent, how their new convert is developing in their relationship to Christ and other believers. This requires a lot of old fashioned, time honored and tested WORK (Matt. 28:20). "Teaching them to observe all things whatsoever I have commanded you" - it works. We are to help the new believer to get grounded and stable in their faith and walk in the LORD.

This may require more time with some than with others, depending on a lot of factors in the person's life, such as willingness, education, jobs, bad habits and so on. Time spent in helping others to grow and get started right in their Christian life is time well spent. Let us not just see them saved, and then drop them, but follow-up to make them a soul-winner also.

"BLESSED ASSURANCE JESUS IS MINE"

I. THEY NEED ASSURANCE OF SALVATION.

A. **Salvation - is a FACT not a FEELING.**

B. **Give them Bible Scriptures:**

John 3:16-18, 36; 5:24; 6:47-51; 10:27-30

Romans 3:22; 5:8; 6:23; 10:9-13

2 Cor. 5:17; Eph. 2:1, 8-9; 1 John 5:11-13

C. **Show them the importance of a public profession**

D. **Talk to them about baptism - the first step of obedience to Christ.**

(Acts 2:41) (Romans 6:5-6) (Matt. 28:19)

II. TEACH THEM TO DO FOUR THINGS FAITHFULLY.

A. Pray - (Luke 11:1) and do that daily.

Be merciful unto me, O Lord: for I cry unto thee daily. (Ps 86:3)

B. Read the Bible - (2 Tim. 2:15) (**Ps. 119:105,130**).

C. Witness - (Acts 1:8) Just **tell** what they know.

E. Attend a Bible believing Baptist church (yours if possible)
(Heb. 10:**25**).

Faithful is he that calleth you, who also will do it. (1Thes 5:24)

EVERYONE CAN BE FAITHFUL TO GOD

~AND~

HIS HOUSE

These new believers in Jesus Christ are still just newborn babes and are not fully mature Christians. They'll need all the help and patience we can give them by the grace of God. In a certain way we become spiritual parents to those we win to the LORD Jesus. May the LORD help us to do our best to encourage these new converts to grow, as the LORD gives us His grace to teach them.

III. STAY IN CONTACT WITH THE NEW BELIEVER.

- A. **Call or Go** by their house.
- B. They need **Attention (1 Peter 2:2)**.
- C. **Ask them to Come to Church. [Here is where they can make their public profession of Jesus Christ]**
- D. **Befriend them to other Church members. [Sit and introduce them to others within the church family]**
- E. **Help them with the making new Friends, [home, job, church]**

IV. TEACH THEM TO BE A SOUL-WINNER.

Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen. (Matt. 28:19-20)

**The Great Commission is Obeyed when the
“evangelized” become “evangelists,” when the
new Christians are telling others how to be saved.
(Clarence Sexton)**

He first findeth his own brother Simon, and saith unto him, We have found the Messiah, which is, being interpreted, the Christ. And he brought him to Jesus. John 1:41-42