

*STRENGTHENING
CHURCH
MINISTRIES*



WITNESSING
AND SOUL-WINNING
TRAINING

Student Work Book

Dr. Mickey Muse

WITNESSING AND SOUL-WINNING **TRAINING**

A GUIDE TO HELP YOU BECOME A WITNESS AND SOUL-WINNER
FOR JESUS CHRIST

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STRENGTHENING CHURCH MINISTRIES
DR. MICKEY MUSE – MISSIONARY/EVANGELIST

INTRODUCTION

The material in this training is not an in-depth study in witnessing or soul-winning. I have tried to be as simple and effectively wise in encouraging people to start learning to witness and win souls. There is a lot of good material and teaching on these subjects from far greater and wiser men. But God has given to me a burden to help in this small way. By God's grace, if this training and material can be used to encourage someone to be saved, it's worth all our time and effort that we put into learning it.

We all have demands upon our lives that sometimes pull us in all different directions from families, church, jobs, and so on. Many Christians are in ministries that take up a lot of time, but sometimes we forget for whom we are doing it. There's nothing wrong with these, as long as we keep our priorities and focus on Jesus Christ and what His ministry was. The LORD Jesus came to seek and to save that which was lost. Luke 19:10, "For the Son of man is come to seek and to save that which was lost." The main focal point and heart of our LORD was to redeem and reconcile lost man to Himself. In doing this HE has also given to us "His ministry" of reconciling others to Himself by using us (2 Cor. 5:18-19). What a privilege and responsibility we have to be HIS ambassadors to a lost world. 2 Cor. 5:20, "Now then we are ambassadors for Christ".

Therefore as we have received this ministry let us not waver or faint nor become complacent, but do our very best to fulfill this ministry to see people saved and reconciled back to GOD (2 Cor. 4:1). We may not be able to do everything, but everyone can do something. We all need to seek ways to see this ministry become, as well as stay, the focal point and heart of our lives and of our church. I would credit Mr. C.S. Lovett and His books for inspiration, ideas, and thoughts on these subjects.

Bro. Mickey Muse

LET'S START WITNESSING

ACTS 1:8

Moody Monthly tells of Peter Stam, who never missed an opportunity to witness for Jesus Christ. Once he stepped into an elevator, for a brief moment he was alone with the lady operator and said:

“I hope your last trip will be up and not down!”

The girl was startled by his remark. She had an idea what he meant, but was afraid to respond. So she chuckled instead. That prompted Brother Stam to say more:

“I’m seventy years old, dear girl. And one of these days I’ll be meeting my Savior, Jesus Christ. I hope to meet you there.”

Then the elevator door opened and others came into the car. Brother Stam stepped out and was on his way. We might ask, “Why didn’t he stay and press for a decision for Jesus Christ?” We don’t know. Likely he sensed it was not the right time for a soul-winning interview and was content to be a witness for Christ. Sometimes we are not able or the timing is so that we can’t press for a decision to receive Christ, and we have to be content to be a witness rather than a soul-winner. They are not the same, and we should know the difference and how to be good at both. So let’s start witnessing!

We all need to learn to be the best witness and soul-winner that we can be for Jesus Christ. He then can use us as His instruments to see others saved. It’s not only a command but our privilege and responsibility to tell others of our loving Savior Jesus Christ. There is always a need for more workers in the harvest field of lost souls. Jesus said this in Matt. 9:36-38. Every Christian can learn to be a good witness and soul-winner for our LORD Jesus. He never would command us to be or do something that He hasn’t given us the power and ability to do it. So we can be confident that the LORD will work in us, through us, and with us to be our best to see others saved.

LESSON ONE
WHY WITNESS?

Why should we be a verbal witness for Jesus Christ?

- A. It's a _____ from Himself.
- B. It's a necessary _____ for ourselves.

Why not just let other people see my Christian life?

1. Our words and lifestyle are equally important in witnessing for Christ.

Thy word is a lamp unto my feet, and a light unto my path.
(Ps. 119:105)

The entrance of thy words giveth light; it giveth understanding unto the simple. (Ps. 119:130)

2. The unsaved lost person lives in a spiritually darkened world, not knowing Jesus Christ.

And this is the condemnation, that light is come into the world, and men loved darkness rather than light, because their deeds were evil. For every one that doeth evil hateth the light, neither cometh to the light, lest his deeds should be reprov'd. But he that doeth truth cometh to the light, that his deeds may be made manifest, that they are wrought in God. (John 3:19-21)

Let your light so shine before men, that they may see your good works, and glorify your Father which is in heaven. (Matt 5:16)

3. We see that light is God's Word, but also (our words) that we speak of Him, in addition to the good works in our life-style He works through us as we yield to Him.

I. WITNESSING IS NOT SOUL-WINNING

A. *Witness = tells what they know*

1. *In a legal sense - tells (no more and no less than) what they know is true.*
2. *In an ethical sense - follows Christ's example in their lifestyle.*
3. *The Greek is "Martus" (mar'-toos) which means _____.*

B. *Soul-winner = the prosecuting attorney*

1. *He is to _____ information from a prospect.*
2. *He uses the _____ with the aid of and through the Holy Spirit to bring _____ to the prospect.*
3. *He _____ his prospect to the _____ of seeing their need of facing a decision for Jesus Christ as their own personal Savior.*

II. LEARN TO BE A GOOD WITNESS FIRST

- A. _____ *to tell what you know (by mouth and _____).*
- B. *Soul-winning can be a terrifying experience, if you're not _____.*
- *All Christians could and should become soul-winners.*
- C. *Every Christian should be equipped with some method of presenting Jesus Christ!*
- Romans Road: Scripture verses (3:10, 5:12, 6:23, 5:8, 10:9-13)
- D. *Start in simplicity so no one is over stressed. (2 Tim. 1:7)*
- E. *God wants _____! Everyone can give this.*

A faithful man who can find? (Prov. 20:6)

A faithful man shall abound with blessings. (Prov. 28:20)

Who then is a faithful and wise servant. (Matt. 24:45)

*Moreover it is required in stewards, that a man be found faithful.
(1 Cor. 4:2)*

Faithful is he that calleth you, who also will do it. (1 Thes. 5:24)

*And the things that thou hast heard of me among many witnesses,
the same commit thou to faithful men, who shall be able to teach
others also. (2 Tim. 2:2)*

F. We need to remember that through Jesus Christ we can do all things!

I can do all things through Christ which strengtheneth me.
(Phil. 4:13)

III. WITNESSING ENGAGEMENT STRATEGY ONE

A. Secretly leave a gospel tract in a public place.

1. Where?

2. How?

3. Pray.

4. Visible.

5. Remember: God wants us to be faithful! Try to attend each lesson if possible.

6. Don't miss out on being the best witness you can be for Jesus Christ.

AMEN! You've just started witnessing for Jesus Christ!

NOTES:

LESSON TWO
THE POWER OF GOD

Do you have the power of God upon your life?
Do you want it?

*God wants to manifest His power in
and through our lives as believers in Jesus Christ!*

We ALL have the Power of God!
We ALL have the Holy Spirit!

The question is, does He have us?

KEY WORD: _____! (Eph. 5:18)

Think of the power of a tornado in relationship to being used as God's witnesses for Jesus Christ.

The power comes as we surrender and _____.
God's power button is in one word GO!

Let's look and examine (Matthew 28:18-20)

Vs.18 - says "_____ power".

Vs.19 - says "_____ therefore".

Vs.20 - says "I am _____ you _____."

We have to get involved with other peoples lives for Jesus Christ to save them.
Be a _____ for Jesus' sake to others.

Take the anxiety out of witnessing, here's how:

1. Realize witnessing does not mean soul-winning.

2. Trust that we receive power from God as we GO.
3. Be equipped to witness through training.

Remember that we should be a glad and not a sad or worried witness for our Savior Jesus Christ. He wants to show the lost that He not only saves us from sin and hell, but gives us a new abundant life worth living.

I. A WORD REGARDING GOSPEL TRACTS

- A. Gospel tracts can reach people that we can't.
- B. Gospel tracts are like sowing seed everywhere that we go.

He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing his sheaves with him.
(Ps. 126:6)

The Word of God will work in peoples lives every time!

For as the rain cometh down, and the snow from heaven, and returneth not thither, but watereth the earth, and maketh it bring forth and bud, that it may give seed to the sower, and bread to the eater: So shall my word be that goeth forth out of my mouth: it shall not return unto me void, but it shall accomplish that which I please, and it shall prosper in the thing whereto I sent it. (Isa. 55:10-11)

- C. Gospel tracts are tools to help you start witnessing for Christ.
- D. Gospel tracts are not all the same, we need to use high-quality Bible based tracts. Good tracts will include:
 1. The Word of God.
 2. The plan of salvation.
 3. A pleasant appearance - be attractive.
 4. An uncomplicated message - simple.
 5. Contact information.

*Remember gospel tracts never die –
And the Word of God is ALIVE!*

“THINK FAITHFULNESS”

II. WITNESSING ENGAGEMENT STRATEGY TWO

“Gospel Tracts in Letters”

- A. Mail gospel tracts to institutions
 1. Keep tracts handy to send to others.
 2. Pray as you send them out.
 3. Have a “heart” exercise - think.
 4. Thank God for using the tracts.

- B. Mail gospel tracts to personal individuals
 1. This requires more boldness - still no face-to-face contact.
 2. Send to someone personally you know.
 3. Do you know a person who is lost? Send them a gospel tract.
 4. Send a tract with a letter or card.
 5. Thank God again for using the tracts.

Take some time and meditate on these verses:

This Jesus hath God raised up, whereof we all are witnesses.
(Acts 2:32)

And with great power gave the apostles witness of the resurrection of the Lord Jesus: and great grace was upon them all. (Acts 4:33)

And he said, The God of our fathers hath chosen thee, that thou shouldest know his will, and see that Just One, and shouldest hear the voice of his mouth. For thou shalt be his witness unto all men of what thou hast seen and heard. (Acts 22:14-15)

Notes:

LESSON THREE

PERSON TO PERSON

Now it's time to witness with gospel tracts and our words. This is a much bolder way of witnessing. But I trust you have been getting courage and strength by letting God teach you how to be His witness for Jesus Christ. We should remember that learning to be a good witness for Jesus is being faithful in practicing what we have been taught. It's not automatic, to be proficient it just takes practice, but the rewards are out of this world - - heaven!

Key Scripture: John 3:1-7

God wants to use our spoken words as well as written words to witness for Jesus Christ

Let the words of my mouth, and the meditation of my heart, be acceptable in thy sight, O LORD, my strength, and my redeemer. (Ps. 19:14)

That I might make thee know the certainty of the words of truth; that thou mightest answer the words of truth to them that send unto thee? (Prov. 22:21)

But sanctify the Lord God in your hearts: and be ready always to give an answer to every man that asketh you a reason of the hope that is in you with meekness and fear. (1 Pet. 3:15)

I. PROVOKING PHRASES

- Thank you! - give a tract.
- How are you? - give a tract.
- Can I help you? - give a tract.

A. Use Enthusiasm! People need to see that we are excited about Christ.

Not slothful in business; fervent in spirit; serving the Lord. (Rom. 12:11)

II. OPENLY ASSOCIATE YOURSELF WITH JESUS CHRIST

THE BIBLE SAYS:

Whosoever therefore shall confess me before men, him will I confess also before my Father which is in heaven. But whosoever shall deny me before men, him will I also deny before my Father which is in heaven. (Matt. 10:32-33)

For I am not ashamed of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; to the Jew first, and also to the Greek. (Rom 1:16)

For the scripture saith, Whosoever believeth on him shall not be ashamed. (Rom. 10:11)

- A. Let people recognize that you are a Christian - say things like:
 1. What a nice day the LORD has given to us, isn't it.
 2. The LORD has been so good to us today.
 3. The LORD has blessed us today.
 4. The LORD spoke to me this morning in His Word.
- B. Don't preach - just be a witness to for Jesus Christ.
- C. WARNING: Sarcasm will come. The Devil hates witnesses for Jesus Christ!

It is enough for the disciple that he be as his master, and the servant as his lord. If they have called the master of the house Beelzebub, how much more shall they call them of his household? (Matt. 10:25)

He came unto his own, and his own received him not. But as many as received him, to them gave he power to become the sons of God, even to them that believe on his name. (John 1:11-12)

- D. Remember you are speaking for Jesus Christ to sinners.

For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life. (John 3:16)

III. BE A PREPARED WITNESS (2 Tim. 2:14-26)

- A. Prepared - In fellowship with God (prayer, Bible devotions, yielded)
- B. Prepared - In fellowship with others - (Love for others)
- C. Prepared - Know the plan of salvation. (Romans Road)
- D. Prepared - Carry a New Testament. (Sword)
- E. Prepared - Carry plenty of gospel tracts.
- F. Prepared - Be aggressive.
- G. Prepared - Ask the Holy Spirit to help you. (Always pray this)
- H. Prepared - Go by faith in God to use you.
- I. Prepared - GO, GO, GO where the people are!

IV. WITNESSING ENGAGEMENT STRATEGY THREE

- A. Carry gospel tracts and a New Testament everywhere you go.
- B. Start handing out gospel tracts to people - (Fear? - 2 Tim. 1:7)
- C. Watch for KEY WORDS to shift conversation to witnessing.
[life, death, time, forever, eternity, heaven, hell, hope, money, war and peace, health, etc.]
 - Must I witness to everyone? _____. Then when?

WANT TO BE WISE? BE FAITHFUL!

LESSON FOUR

REVIEW AND CHALLENGE

Witnessing for Jesus Christ is the GREATEST work in all the world!

“The victory of the cross must be proclaimed. The blood that brought us to God cries out for all to come. God gave His Son for the world, and He bids us go and tell the story to all who have not heard. To keep this good news to ourselves would be, in effect, to repudiate its validity.

All that believe, therefore, are appointed to pass the word along. We do not have to be trained as theologians or preachers. We simply declare what we have seen and heard. We witness to that which has changed our lives. In so doing, we become an emissary of the glorious gospel of redemption. In this sense, every Christian is called to the ministry. (ROBERT E. COLEMAN)

REMEMBER WE ARE CAN DOERS THROUGH JESUS CHRIST

I can do all things through Christ which strengtheneth me. (Phil. 4:13)

REVIEW

- I. Witnessing is not soul-winning.
 - A. How are they different?
 - B. Can witnessing lead to soul-winning?

- II. Learn to be a good witness first.
 - A. Why is this important? To overcome _____ and to be adequately _____.

- III. Key word is _____.
 - A. Power comes as we _____. (Matt. 28:18-20)

- VI. Tracts - they never die.
 - A. Our part is to _____ them out.
 - B. God's part is to _____ them for His glory.

- V. Person to person contact.
 - A. Key word _____.

- VI. Openly associate yourself with Jesus Christ.
 - A. _____ will come - don't quit!

- VII. Be a prepared witness.
 - A. Be in fellowship with God
 - B. Be in fellowship with others.
 - C. Know a plan of salvation.
 - D. Carry a New Testament.
 - E. Carry plenty of good gospel tracts.
 - F. Be aggressive.
 - G. Always pray.
 - H. By faith look for opportunities to witness.
 - I. Just Go! Go where people are.

"Evangelism is the thrust of it all. If Christ is not made known, how can the church be formed? It is by hearing the Word that men believe. Those who know the truth, in turn, must pass it along. Unless the gospel is proclaimed, the church soon will be extinct. But we can be assured that wherever Christ is lifted up, men will be drawn to the Father. Nothing- not even all the powers of hell-can keep God from calling out a people when witness is given them of His Son." (Robert E. Coleman)

***"We can witness effectively for Christ to other individuals,
to our friends, neighbors, and acquaintances,
because He has promised to make each of us a fisher of men."
(The Art of Personal Witnessing - Back to the Bible)***

REVIEW ENGAGEMENT STRATEGIES

1. Start out simple - secretly leaving gospel tracts in public places.
2. Gospel tracts in the mail.
3. Start giving gospel tracts to other people you come in contact with.
4. Look for key words - to lead conversation into witnessing for Christ.
5. Practice as much as possible - at home, church, work, anywhere.

THE HIGHEST WITNESS

If by any means I may provoke to emulation them which are my flesh, and might save some of them. (Rom. 11:14)

Brethren, my heart's desire and prayer to God for Israel is, that they might be saved. (Rom. 10:1)

That I have great heaviness and continual sorrow in my heart. For I could wish that myself were accursed from Christ for my brethren, my kinsmen according to the flesh. (Rom. 9:2-3)

We see by these verses that the apostle Paul had an extremely heavy burden for his own people who were lost without Jesus Christ. He would be willing to do most anything to see them saved. He witnessed, I'm sure, to them as much as he could, but he also ask them to receive Jesus as their LORD and Savior. By this he sought to win them to Jesus, he asked many to repent of their sins and believe on the LORD Jesus as their savior. (Rom. 10:13)

The highest witness that a Christian can carry out is to share Jesus Christ to the point where a person sees their need of receiving Him as their Savior. Then ask them to receive Jesus Christ at that moment, while the Holy Spirit is convicting them of their need of Jesus to forgive and cleanse them from all their sins.

LET'S GO SOUL-WINNING

PROVERBS 11:30

I believe that soul-winning is the highest and greatest work in all the world. To bring people to the point of receiving Jesus Christ as their own personal Savior is not only our duty, but our privilege as well. Just think of the fact that God wants to use you and me to bring sinners to Himself. The LORD will save lost people, but He desires to use us to GO and tell them the gospel. Tell them of His saving power and love for them (John 3:16). The question is, are we going forth, telling of His great and wonderful grace to all those who will receive Jesus Christ as their own Savior? We need to ask ourselves, would the world be saved if everybody witnessed and won souls like me? You may say that I can't win the whole world, but we can win someone. Think about one person receiving Jesus Christ as their Savior, because you went on purpose to see them saved. What a joy, what a thrill, what rejoicing in heaven to see a lost sinner repent of their sins and watch their life be turned around for God.

(Francis Asbury) - in reply to some who wanted the Methodist to settle down and tend to their own flock said:

“Our discipline is too strict... Go, says the command; go into all the world; go to the highway, and hedges. Go out - seek them. Christ came seeking the lost sheep.”

“Good news demands that it be told -- the more so when it is the difference between life and death. The world simply must hear the gospel, otherwise there is no hope.” (Robert E. Coleman)

One of the wisest things a Christian can do is learn to be a good soul-winner for Jesus Christ. This gives insight into many spiritual areas of our lives we would not be able to see, if we did not learn to win souls for our LORD. It helps us to draw closer to the LORD, to see the need of lost souls in sin, to know the power of God, to build great faith through obeying His word, to get to know ourselves and others better in relationships, and much more. The blessings and benefits are in and out of this world!

LESSON ONE

WANT TO BE WISE?

The fruit of the righteous is a tree of life; and he that winneth souls is wise. (Prov. 11:30)

How much wisdom do you want, or how wise are you? It takes God's wisdom to win souls for Jesus Christ.

Behold, I send you forth as sheep in the midst of wolves: be ye therefore wise as serpents, and harmless as doves. (Matt 10:16)

We need to know how to be wise as a serpent, and yet harmless as a dove in dealing with people.

Question: Do you have any doubt that you're saved?

Question: Have you ever led someone to receive Jesus Christ as Savior?

Personal soul-winning adds a sweetness to everything in the life of a Christian.

In 2 Cor. 5:18-20, we read that all which are saved are called to be in the ministry of reconciliation. That means to bring people back into a right relationship with God. This does not mean that we do this ourselves, but God will do it through us as we obey Him. In verse twenty it is said that we are His ambassadors, to speak for Him through His word to the unbeliever.

Can we see a command in these verses?

And he said unto them, Go ye into all the world, and preach the gospel to every creature. (Mark 16:15)

Ye have not chosen me, but I have chosen you, and ordained you, that ye should go and bring forth fruit, and that your fruit should remain: that whatsoever ye shall ask of the Father in my name, he may give it you.
(John 15:16)

I. THE NEED FOR SOUL-WINNING

- A. Are there any lost sinners in your town or city? There's a need!

And Jesus went about all the cities and villages, teaching in their synagogues, and preaching the gospel of the kingdom, and healing every sickness and every disease among the people. But when he saw the multitudes, he was moved with compassion on them, because they fainted, and were scattered abroad, as sheep having no shepherd. Then saith he unto his disciples, The harvest truly is plenteous, but the labourers are few; Pray ye therefore the Lord of the harvest, that he will send forth labourers into his harvest. (Matt. 9:35-38)

Lost people are all around us in the shop, work place, stores, school, streets, malls, home, even in our churches. Can we not but see the need everywhere we go? We need to see the world through the eyes of our LORD Jesus Christ.

II. PERSONAL CHARACTERISTICS OF A SOUL-WINNER

- A. Personal _____ - make sure you are saved! (Rom. 8:9,14,16)
- B. Character that is _____. (1 Cor. 4:2)
1. Consistent moral and spiritual life.
 2. Consistent church life. (Heb. 10:25)

***You may be the best example of
Christianity that someone knows.***

Every effective winner of souls must pay the price of faithfulness in the church life. That involves faithful attendance, unceasing prayers, financial support, and active service. The church is Christ's promotional agency for winning men to His Kingdom. (Roland Q. Leavel)

- C. Consecration which is _____ . (Rom. 12:1-2)
1. Half-heartedness will not do for the soul-winner, you'll need full heart of dedication to serve the LORD in area of eternal destinies (heaven or hell).
 2. It takes loving commitment to our LORD and the sinners for whom He came to seek and save.
 3. Many in the church today have a lack of good old fashion loyalty to Jesus.

III. WE NEED A PLAN FOR SOUL-WINNING.

- A. Everyone can learn more if they really have a desire and a plan.

A wise man will hear, and will increase learning; and a man of understanding shall attain unto wise counsels. (Prov. 1:5)

The heart of the prudent getteth knowledge; and the ear of the wise seeketh knowledge. (Prov. 18:15)

A wise man is strong; yea, a man of knowledge increaseth strength. (Prov. 24:5)

PEOPLE DON'T GET SAVED BY ACCIDENT, BUT BY GOD'S GRACE AND PLAN

- B. The advantage of a plan
1. Gives confidence.
 2. Reactions are expected.
 3. Mind is relieved.
 4. Can control conversation.
 5. Decision is faster.
 6. Don't get confused.
 7. Always ready to win someone.

The best way to learn to win souls for Jesus Christ is to go with someone that's winning souls already.

He that walketh with wise men shall be wise. (Prov. 13:20)

- C. The essential elements of our plan.
 1. The Necessities.
 2. The Tools.
 3. The Preparation.
 4. Important “Do’s and Don’ts”.
 5. The Message.
 6. The Closing.
 7. The Follow-up.

***God desires to use all Christians to win souls
to His Son Jesus Christ!!***

Can He use You?

***It’s the WISEST thing you can learn to do!
(Proverbs 11:30)***

***“ONLY ONE LIFE WILL SOON BE PAST, ONLY
WHAT’S DONE FOR CHRIST WILL LAST.”***

You can become a soul-winner for Jesus Christ - His Word says so!!

***And he saith unto them, Follow me, and I will make you fishers of men.
(Matt. 4:19)***

LESSON TWO
THE PLAN FOR SOUL-WINNING

***I believe that God wants us to live by Faith,
but work with a plan!***

**WE NEED A *WORKABLE* PLAN
AND THEN *WORK* OUR PLAN**

Prepare thy work without, and make it fit for thyself in the field; and afterwards build thine house. (Prov. 24:27)

The LORD Jesus wants us to be as prepared as possible for this work of soul-winning, because of the great importance of the salvation to a lost world. This doesn't mean that we are mechanical in soul-winning, but we are ready and have an arranged order to present the gospel of Jesus Christ to the lost. By doing this we believe God can and will use us to see souls saved by His grace and for His glory. We need to be as wise as possible in this work of winning souls for Jesus. Then as we go the Holy Spirit can use us as His instruments to bring conviction and repentance to a lost soul, through sharing the gospel.

I. THE NECESSITIES

- A. Time (_____).
- B. Prospects (_____).
- C. Soul-winning partner (_____).
- D. Faith (_____).

The way of the LORD is strength to the upright. (Prov. 10:29)

We receive strength when we follow the LORD!

II. TOOLS

- A. A New Testament (____.____.____).
- B. Good Gospel Tracts.
- C. Be Clean and Neat.
- D. Take a Map.
- E. Breath Sweetener.

III. SELF-PREPARATION

- A. How's my _____?
- B. Psalms _____ and Ephesians _____.

IV. THE MESSAGE

- A. All have _____ (Romans 3:10, 23).
- B. Penalty for _____ (Romans 6:23a).
- C. God's payment for _____ (Romans 5:8).
- D. God's free _____ (Romans 6:23b / 10:13)

~ WE NEED TO KNOW OUR MESSAGE OF THE GOSPEL ~

The lost unbeliever doesn't need a theologian, but a loving and concerned soul-winner that knows the simple message of Jesus Christ and is filled with the Holy Spirit of God.

Wise men lay up knowledge: but the mouth of the foolish is near destruction. (Prov. 10:14)

Give instruction to a wise man, and he will be yet wiser: teach a just man, and he will increase in learning. (Prov. 9:9)

*Someone had to know the message of Jesus Christ
to be able to share it with you!*

For God, who commanded the light to shine out of darkness, hath shined in our hearts, to give the light of the knowledge of the glory of God in the face of Jesus Christ. (2 Cor. 4:6)

It is the wisdom of the wise that they treasure up a stock of useful knowledge, which will be their preservation: Wisdom is therefore found in their lips, because it is laid up in their hearts, out of which store, like the good householder, they bring things new and old. Whatever knowledge may be at any time useful to us we must lay it up, because we know not but some time or other we may have occasion for it. We must continue laying up as long as we live; and be sure to lay it up safely, that it may not be to seek when we want it. (from Matthew Henry's Commentary)

V. IMPORTANT DO'S AND DON'TS

A. Spirit of Condemnation.

B. Holier-than-thou attitude.

The Pharisee stood and prayed thus with himself, God, I thank thee, that I am not as other men are, extortioners, unjust, adulterers, or even as this publican. (Luke 18:11)

C. Light heartedness.

D. Nagging - we need to have _____.

E. Never Argue.

F. Resentment - Change _____.

G. No high pressure tactics.

H. Ask questions - with positive answers.

I. Don't be worldly - people _____ .

H. Don't be fearful - remember _____ is working with you.

LESSON THREE
***THE PERSONAL APPROACH
AND CONTACT***



***~FIRST IMPRESSIONS ARE LASTING~
~MAKE IT GOOD FOR JESUS SAKE~***

QUESTION: Why am I going soul-winning?

1. People are _____.
2. People are _____.
3. People are going to _____.
4. It's my _____ and _____.
5. It's my _____ from Jesus.

REVIEW AND CHECK LIST

1. Necessities.
 - Time
 - Prospects
 - Partner
 - Believe or faith
2. Tools.
 - New Testament
 - Gospel Tracts
 - Clean and neat
 - Map and flashlight if needed
 - Breath-sweetener

3. Preparation.
 - Prayed - for souls to be saved
 - Soul-conscience
 - Fellowship with God and others

4. Message.
 - Memorized
 - Outlined in New Testament
 - Gospel tracts

NOTE: Remember that we are all different and that's the way God made us. This is only a guideline to help us to stay on tract in soul-winning. As the Holy Spirit directs us, we can and should be led by Him to be wise enough to change our method if needed. These lessons are intended to help us stay on the matter of our soul-winning, as to make the best use of our time.

- I. THE APPROACH (Matt. 28:____)
 1. At the door - knock _____ and _____.
 2. State or affirm _____ and _____ names.
 3. Be _____ and courteous.
 4. Get in the door if possible.
 5. Be folksie.
 - Look for their _____.
 - Be complementary.
 - Win their _____.

Has there ever been or when was the last time someone came to your door to witness for Jesus Christ?

And how I kept back nothing that was profitable unto you, but have shewed you, and have taught you publickly, and from house to house. (Acts 20:20)

And the lord said unto the servant, Go out into the highways and hedges, and compel them to come in, that my house may be filled. (Luke 14:23)

HOW CAN WE NOT OBEY AND GO?

II. PERSONAL PRACTICE:

- A. At Church - Prospects, Partner, Believing.
- B. Tools - N.T., gospel tracts, clean, map - light, sweeteners.
- C. Prayer - Holy Spirit, souls-minded, relationships.
- D. Now at the door
 1. Hard knocking
 2. State - name, church, purpose.
 3. Kind, courteous.
 4. Try to get in the door – who's there?
 5. Be friendly.

***THINK OF HOW YOU WOULD WANT TO HAVE
SOMEONE APPROACH YOUR DOOR***

***WE MAY NOT MAKE PERFECTION
BUT WE SURE CAN USE THE PRACTICE***

NOTES

LESSON FOUR

THE MESSAGE

Moreover, brethren, I declare unto you the gospel which I preached unto you, which also ye have received, and wherein ye stand; By which also ye are saved, if ye keep in memory what I preached unto you, unless ye have believed in vain. For I delivered unto you first of all that which I also received, how that Christ died for our sins according to the scriptures; And that he was buried, and that he rose again the third day according to the scriptures. (1 Cor 15:1-4)

What a wonderful message we have, who have trusted in Jesus Christ as our personal Savior and serve Him as LORD of our lives. To think that Jesus gave Himself for “all” our sins, so that we could be reconciled back to God through His blood on the cross. And then He arose the third day to give us new life in Himself through the resurrection from the grave into heaven and glory.

Therefore let us never be ashamed of the message of His gospel to everyone who needs to hear of His saving grace. “For I am not ashamed of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; to the Jew first, and also to the Greek.” (Rom. 1:16) It’s a message to all, everyone who will repent of their sins and trust Him as their only hope of heaven can be saved, no matter who they are, or what they’ve done. The only reason people are going to hell is simply because they haven’t heard or will not believe on Jesus as their Savior. “But if our gospel be hid, it is hid to them that are lost.” (2 Cor. 4:3) The devil is doing all that he can to keep the lost from believing on Jesus Christ, we need to be doing all that we can to see them see the light of the gospel of Christ. “In whom the god of this world hath blinded the minds of them which believe not, lest the light of the glorious gospel of Christ, who is the image of God, should shine unto them.” (2 Cor. 4:4)

The lost unbelieving world gives us opportunity to tell the good new that Jesus saves, they need to hear the truth that will set them free from the bondage of sin and death into God’s glorious freedom and grace. Let us then be faithful to God and to the lost in sharing this great message of salvation.

In whom ye also trusted, after that ye heard the word of truth, the gospel of your salvation: in whom also after that ye believed, ye were sealed with that holy Spirit of promise. (Eph. 1:13)

Thank the LORD that after we heard the word truth, we received this great salvation, and were sealed by the Holy Spirit unto the day of redemption. It's a profound reality to realize that we are saved and safe through the blood of Jesus Christ, waiting for that blessed hope and glorious appearing of Jesus Himself. So the message is urgently needed to every lost soul that's without Christ Jesus. This message must be clear and plain from the word of God, for it is only through the word of God that people can believe. Therefore we need to know the Bible scriptures that will be used by the Holy Spirit to convict and convert the sinner to Jesus Christ.

And that from a child thou hast known the holy scriptures, which are able to make thee wise unto salvation through faith which is in Christ Jesus. (2 Tim. 3:15)

I. GUIDELINES FOR THE MESSAGE

- A. Keep in the same book.
- B. Stay with the plan of salvation.
 - 1. Answer questions with a return to salvation's plan.
 - 2. Salvation will help answer your questions.
- C. Sit beside the person.
- D. Look people in the eyes.
- E. Prayer partner is praying and watching for distractions.
- F. Try to have their full attention - (ask to turn off T.V., radio, video games).
- G. Have boldness for Christ - but not arrogance or haughtiness.

I will instruct thee and teach thee in the way which thou shalt go: I will guide thee with mine eye. (Ps. 32:8)

***TRUST THE LORD FOR GUIDANCE IN THE
WAY YOU SHARE THE MESSAGE***

II. FOUR ESSENTIAL NECESSITIES PEOPLE NEED TO KNOW.

- A. The _____ that all have sinned.
Romans _____ and _____.
- B. The _____ for sin.
Romans _____ and _____.
- C. _____ paid the for that penalty of ours.
Romans _____ and _____.
- D. We must _____ Him as our personal _____.
Romans _____ and _____ and _____.

*“MY WHOLE SOUL HAS AGONIZED OVER MEN, EVERY NERVE
OF MY BODY HAS BEEN STRAINED AND I COULD HAVE
WEPT MY VERY BEING OUT OF MY EYES AND CARRIED MY
WHOLE FRAME AWAY IN A FLOOD OF TEARS, IF I COULD
BUT WIN SOULS”*

(Charles Spurgeon)

*~LORD HELP US HAVE A PASSION ~
~FOR WINNING SOULS~*

*“My one ambition in life is to win as many souls as I possibly can.
It is the most worthwhile thing in life.”*

(R. A. Torrey)

SALVATION ROADS IN THE BIBLE

	Sinner-ship	Judgment	Jesus Payment	Acceptance
John Road	3:18	3:36	3:16	1:12
Hebrews Road	10:26	10:27-31	10:10-12	11:1
Revelation Road	21:8	21:8	5:12	3:20
I John Road	1:8	5:16	4:9	4:15
Isaiah Road	53:6	53:12	53:4-10	55:6-7
Romans Road	3:10, 23	6:23	5:8	10:9-13

Remember these are only guidelines to keep us on tract in our soul-winning, if the Holy Spirit leads to other scriptures please follow Him. However make sure it's Him leading you and not someone else, He's not the author of any confusion that will get us off our soul-winning.

We are either a road or a roadblock in carrying the gospel of Jesus Christ to a sin-sick, lost, and hell-bound destined people. Ask the LORD to use you as a soul-winner.

LESSON FIVE
THE CLOSING

***DO WE HAVE A SINCERE BURDEN
FOR SOULS?***

The bloodthirsty hate the upright: but the just seek his soul. (Prov. 29:10)

This is not closing a sale such as the world thinks in the gaining of some monetary profit. We are seeking the answer to unbelievers' eternal destiny - their fate of heaven or hell - is at stake. This is of the highest importance. With us we have God, working in the person of the Holy Spirit, using the Word of God to convict and bring a lost soul to a saving decision for Jesus Christ. So you can see it's much more than a worldly sales pitch to sway a customer to buy something they don't really need. People definitely need the LORD! This should bring a compassionate heart in the soul-winner to press the lost sinner for a decision, to receive Jesus Christ as their Savior and LORD. The LORD Jesus was moved with compassion for the lost souls of mankind. "But when he saw the multitudes, he was moved with compassion on them, because they fainted, and were scattered abroad, as sheep having no shepherd." (Matt 9:36) May this kind of compassion motivate us to seek for a decision and let our LORD Jesus save the lost unbelieving sinner.

I. MAKE SURE THE PERSON _____.

- A. Was the message clear to them?
- B. Go over the message until it's clear and they understand.
- C. Stay with the plan and go over it as much as needed to help them.

The fear of the LORD is the beginning of wisdom: a good understanding have all they that do his commandments. (Ps. 111:10)

II. OBSERVE THE PERSON

- A. Is there _____ or not?

And when he is come, he will reprove the world of sin, and of righteousness, and of judgment. (John 16:8)

- B. Don't make people _____ with the gospel!

III. ASK THE PERSON TO RECEIVE JESUS CHRIST.

- A. James 4:2 says, "Ye have not, because ye ask not".

- B. After a clear gospel message, a decision will be made.

Multitudes, multitudes in the valley of decision: for the day of the LORD is near in the valley of decision. (Joel 3:14)

- C. May need to show the urgency (importance) of receiving Jesus today.

IV. THE RESPONSE - YES

- A. Tell them you are going to pray for them - ask them to follow you in prayer.

- B. Most unsaved don't know how to pray, especially the sinner's prayer.

- C. Have them to shake your hand if they received Jesus Christ.

Likewise, I say unto you, there is joy in the presence of the angels of God over one sinner that repenteth. (Luke 15:10)

~GLORY TO GOD - A SOUL IS SAVED~
~ONE IS BORN AGAIN~

Note: If the person is not ready to be saved, then give them more time, but don't give up, keep going back again and again.

LESSON SIX

THE FOLLOW - UP



It's great to see a lost sinner receive Jesus as their own personal Savior, but this is just the beginning of their new life in Christ. Now they need to learn about the assurance of their salvation in Christ Jesus and what He has done for them by accepting Him as their Savior. We need to eagerly remember that they are newborn babes in Christ, and will need a lot of care and attention so they can grow up in their faith.

Many times this is where we fall short after leading people to Jesus Christ in thinking that our part is over as a soul-winner. A good soul-winner is also a good follow-up teacher of the new convert. They should be very involved as well as concerned to a great extent, how their new convert is developing in their relationship to Christ and other believers. This requires a lot of old fashioned, time honored and tested WORK (Matt. 28:20) "Teaching them to observe all things whatsoever I have commanded you:" it works. We are to help the new believer to get grounded and stable in their faith and walk in the LORD.

This may require more time with some than with others, depending on a lot of factors in the person's life, such as willingness, education, jobs, bad habits and so on. Time spent in helping others to grow and get started right in their Christian life is time well spent. Let us not just see them saved, and then drop them, but follow-up to make them a soul-winner also.

"BLESSED ASSURANCE JESUS IS MINE"

I. THEY NEED ASSURANCE OF SALVATION.

- A. Salvation is a _____ not a _____.
- B. Give them Bible Scriptures.
John 3:16-18, 36; 5:24; 6:47-51; 10:27-30
Romans 3:22; 5:8; 6:23; 10:9-13
2 Cor. 5:17; Eph. 2:1, 8-9; 1 John 5:11-13
- C. Show them the importance of a public profession.
- D. Talk to them about baptism - the first step of obedience to Christ.
Acts 2:41; Romans 6:5-6; Matt. 28:19

II. TEACH THEM TO DO FOUR THINGS FAITHFULLY.

- A. Pray and do that daily. (Luke 11:___)

Be merciful unto me, O Lord: for I cry unto thee daily. (Ps. 86:3)
- B. Read the Bible - (2 Tim. 2:15) / _____.
- C. Witness - (Acts 1:8) Just _____ what they know.
- D. Attend a Bible-believing Baptist church (yours if possible) (Heb. 10:___).

Faithful is he that calleth you, who also will do it. (1 Thes. 5:24)

EVERYONE CAN BE FAITHFUL TO GOD
~AND~
HIS HOUSE

These new believers in Jesus Christ are still just newborn babes and are not fully mature Christians. They'll need all the help and patience we can give them by the grace of God. In a certain way we become spiritual parents to those we win to the LORD Jesus. May the LORD help us to do our best to encourage these new converts to grow, as the LORD gives us His grace to teach them.

III. STAY IN CONTACT WITH THE NEW BELIEVER.

- A. _____ or _____ by their house.
- B. They need _____. (_____)
- C. Ask them to _____ to _____.
- D. Befriend them to other _____ members.
- E. Help them with the making new _____. (home, job, church)

IV. TEACH THEM TO BE A SOUL-WINNER.

Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen. (Matt. 28:19-20)

The Great Commission is Obeyed when the "evangelized" become "evangelists," when the new Christians are telling others how to be saved. (Clarence Sexton)

He first findeth his own brother Simon, and saith unto him, We have found the Messias, which is, being interpreted, the Christ. And he brought him to Jesus. (John 1:41-42)